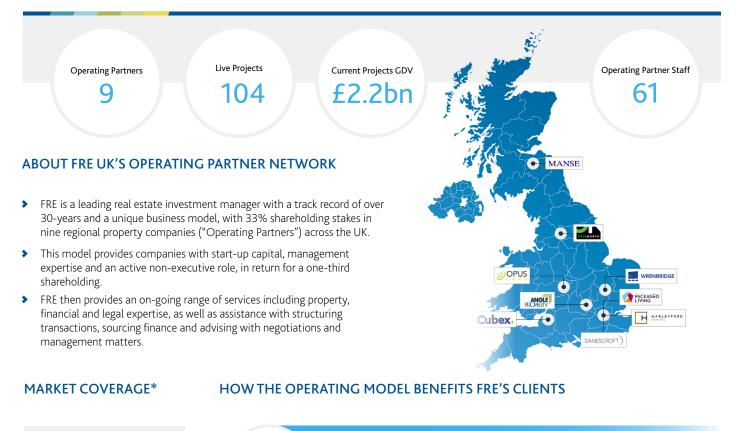


# FIERA REAL ESTATE UK ("FRE") OPERATING PARTNER NETWORK



### The UK CRE market transacted c.£50.0bn\*\*



**£14bn** of transactions reviewed by FRE UK



**£245m** in transactions executed



We bought **1.76%** of deals reviewed



## Access to regional deals and local knowledge

The majority of our projects are acquired off-market, or during limited marketing, owing to the Operating Partner's strong local presence and long-standing relationships with local occupiers, agents and corporates.



### Vertically integrated business model

FRE UK's investors benefit from access to additional projects which are managed separately by the Operating Partners, with co-investment at every level.

#### Executive management support

Strong executive management aids the filtering and reduces the risk associated with investment and development projects. FRE UK provide the Operating Partners with central operational, compliance and risk-management support, and, in return, offers reassurance for our clients' investments.

#### Strong focus on ESG

Our <u>Sustainable Design Brief</u> outlines all specific minimum requirements and targets for our assets to ensure they are technology and climate change resilient. All new office and industrial developments will be targeting BREEAM Outstanding; residential developments will be targeting a Level 4 Home Quality Mark.

\*Source: Fiera Real Estate UK Limited, as at 31st December 2024. Stats quoted are for the calendar year 2024. Past performance is not a guarantee or indicator of future results. Inherent in any investment is the potential for loss. \*\*Source: CoStar Research January 2024



# FRE UK'S OPERATING PARTNER SUMMARY

## OPERATING PARTNER BUSINESS OVERVIEW AND 5 YEAR TRACK RECORD

Company	Wrenbridge	Danescroft Land	Opus Land	Cubex Land	Opus North	Manse	Angle Property	Packaged Living	Harleyford Capital
Established	1993	1997	1999	2004	2008	2009	2011	2019	2022
Approx. GDV	£1.2bn	£763m	£183m	£621m	£57m	£100m	£171m	£830m	£73m
Sector Focus	Industrial/ Logistics	Residential	All	All	All	All	All	Residential	New Economy Real Estate
Geography	Pan UK	London & South East	Midlands	South West	North East	Scotland	South East	Pan UK	Pan UK

### **OPERATING PARTNER PROJECTS OVERVIEW**

#### Sector split by capital value

Residential	55.0%
Industrial	34.5%
Office	9.2%
Other	1.1%
Retail	0.2%



## Region split by total sq ft

Rest of South East	47.8%
South West	16.8%
Eastern	11.8%
Yorkshire and the Humber	8.1%
Scotland	6.3%
North West & Merseyside	3.2%
East Midlands	2.9%
Wales	1.8%
Inner London	1.2%



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